#### **Annual Report**

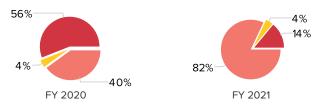
#### Organizational Financial History % Change FY 2019 FY 2020 FY 2021 % Change Total revenue \$1,223,389 \$618,766 -49% \$487,735 -21% -40% Total expenses \$957,856 \$769,725 -20% \$463,307 \$265,533 -157% 116% Change in net assets -\$150,959 \$24,428 Total net assets -11% 2% \$1,346,430 \$1,195,471 \$1,219,899

Organizations with expenses under \$50,000 do not have the option to enter net assets.

Revenue & expense summary	FY 2019	FY 2020	% Change	FY 2021	% Change
Total revenue less in-kind	\$1,139,115	\$557,470	-51%	\$484,132	-13%
Total expenses less in-kind	\$873,582	\$708,429	-19%	\$459,704	-35%

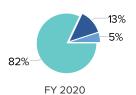
## **Unrestricted Operating Revenue by Source**

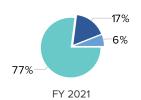




### **Operating Expenses by Functional Grouping**







# Old Town Playhouse

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Report Run: 3/30/2022

# Annual Report

Workforce					
Number of People	FY 2019	FY 2020	% Change	FY 2021	% Change
Employees: Full-time permanent	7	6	-14%	7	17%
Employees: Full-time temporary	3	3	0%	0	-100%
Employees: Part-time permanent	1	3	200%	1	-67%
Employees: Part-time temporary	2	3	50%	13	333%
Volunteers	542	420	-23%	191	-55%
Independent contractors	65	56	-14%	55	-2%
Interns and apprentices	8	7	-12%	1	-86%
Total positions	628	498	-21%	268	-46%

Attendance					
	FY 2019	FY 2020	% Change	FY 2021	% Change
Total attendance					
Paid	21,093	11,203	-47%	1,410	-87%
Free	3,059	2,055	-33%	327	-84%
Total	24,152	13,258	-45%	1,737	-87%
In-person attendance					
Paid	21,093	11,203	-47%	1,397	-88%
Free	3,059	2,055	-33%	257	-87%
Total	24,152	13,258	-45%	1,654	-88%
Digital attendance					
Paid		0	n/a	13	n/a
Free		0	n/a	70	n/a
Total		0	n/a	83	n/a
In-person attendees 18 and under	3,096	2,123	-31%	141	-93%
Programs in schools	FY 2019	FY 2020	% Change	FY 2021	% Change
Children served in schools			n/a		n/a
Hours of instruction			n/a		n/a

Report Run: 3/30/2022

# **Annual Report**

Program Activity							
Flogiani Activity							
In-person activity	FY 2	FY 2019		020	FY 2021		
	Distinct offerings	# of times offered	Distinct offerings	# of times offered	Distinct offerings	# of times offered	
Productions (self-produced)	38	177	18	88	10	18	
Productions (presented)			4	9	15	20	
Classes/assemblies/other programs in schools					0	0	
Classes/workshops (outside of schools)	21	284	23	150	10	129	
Field trips/school visits					0	0	
Guided tours					0	0	
Lectures	2	6	1	6	0	0	
Permanent exhibitions			0		0		
Temporary exhibitions			0		0		
Traveling exhibitions (hosted)			0		0		
Films screened					0	0	
Festivals/conferences	0		0	0	0	0	
Readings/workshops (developing works)	1	1	0	0	0	0	
Community programs (not included above)					0	0	
Additional programs not listed above	0	0	0	0	0	0	

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Report Run: 3/30/2022

#### **Annual Report**

#### **Program Activity** FY 2021 Digital activity FY 2019 FY 2020 # times # times # times On-Distinct Distinct On-Distinct digitally Ondigitally digitally demand demand demand offerings offered offerings offered offerings offered Productions (self-produced) Productions (presented) Classes/assemblies/other programs in schools Classes/workshops (outside of schools) Field trips/school visits Guided tours Lectures Permanent exhibitions Temporary exhibitions Traveling exhibitions (hosted) Films screened **Broadcast productions** Festivals/conferences Readings/workshops (developing Community programs (not included above) Additional programs not listed above

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Digital activity financials	FY 2019		FY 2	020	FY 2021		
	Total	Associated with digital program delivery	Associated with digital program Total delivery		Total	Associated with digital program delivery	
Earned revenue	\$659,181		\$349,385	\$0	\$69,257		
Contributed revenue	\$545,074		\$244,600	\$0	\$399,498	\$850	
Operating expense	\$957,856		\$769,725	\$0	\$463,307	\$12,942	

Report Run: 3/30/2022

## **Annual Report**

Program Activity					
	FY 2019	FY 2020	% Change	FY 2021	% Change
Fiscally sponsored projects		0	n/a	0	n/a
Amount distributed to fiscally sponsored projects		\$0	n/a	\$0	n/a
Residencies		0	n/a	0	n/a
Scholarships awarded		9	n/a	19	111%
Amount awarded in scholarships		\$1,775	n/a	\$2,485	40%
Other grants awarded		0	n/a	0	n/a
Amount awarded in grants		\$0	n/a	\$0	n/a
Public art installations		0	n/a	0	n/a
Works commissioned		0	n/a	0	n/a
Films produced		0	n/a	0	n/a
World premieres		0	n/a	0	n/a
National premieres		0	n/a	0	n/a
Local/regional premieres		0	n/a	0	n/a
Published works (physical)		0	n/a	0	n/a
Published works (digital)		0	n/a	0	n/a
Private lessons (in-person)		0	n/a	0	n/a
Private lessons (digital)		0	n/a	0	n/a
Competitions		0	n/a	0	n/a
Open rehearsals		0	n/a	0	n/a

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.